

+ XPDQ 5HVRXUFHV

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

2YHUYLHZ

+ XPDQ 5HVRXUFHV 2YHUYLHZ

: HOFRPH WR WKH ,3('6 + XPDQ 5HVRXUFHV +5 VXUYH\ FRPSRQHQW 7KLV VXUYH\ FROOHFWV LPSRUWDQW LQIRUPDWLRQ DERXW
\RXU LQVWLWXWLRQ V VWDII
'DWD 5HSRUWLQJ 5HPLQGHUV
<RX PXVW HQWHU GDWD RQ HDFK GLVSOD\HG VFUHHQ ,I D VFUHHQ LV QRW DSSOLFDEOH \RX PXVW HQWHU DW OHDVW RQH]HUR LQ D ILHOG
RQ WKH VFUHHQ

5HVRXUFHV

7R GRZQORDG WKH VXUYH\ PDWHULD OV IRU WKLV FRPSRQHQW 6XUYH\ 0DWHULD OV
7R DFFHVV \RXU SULRU \HDU GDWD VXEPLVVLRQ IRU WKLV FRPSRQHQW' DWD

,I \RX KDYH TXHVWLRQV DERXW FRPSOHWLQJ WKLV VXUYH\ SOHDVH FRQWDFW WKH ,3('6 +HOS 'HVN DW

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

+XP DQ 5HVRXUFHV 6FUHHQLQJ 4XHVWLRQV
'RHV \RXU LQVWLWXWLRQ KDYH DQ\ SDUW WLPH VWDII"

Yes

<HV 1R

'R \$// RI WKH LQVWUXFWLRQDO VWDII DW \RXU LQVWLWXWLRQ IDOO LQWR DQ\ RI WKH IROORZLQJ FDWHJRULHV"

Yes

Salaries

NOT

NOT

Salaries

| 1R | *RV\$UH \$// RI WKH LQVWUXFWLRQDO VWDII PLOLWDU\ SHUVRQQHO"

1R 1R

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

+XP DQ 5HVRXUFHV 6FUHHQLQJ 4XHVWLRQV
'LG \RXU LQVWLWXWLRQ KLUH DQ\ IXOO WLPH SHUPDQHQW VWDII ZKR ZHUH LQFOXGHG RQ WKH SD\UROO RI WKH LQVWLWXWLRQ
EHWZHHQ -XO\ DQG 2FWREHU HLWKHU IRU WKH **first time** RU **after a break in service** \$1' ZKR ZHUH VWLOO RQ WKH
SD\UROO RI WKH LQVWLWXWLRQ DV RI 1RYHPEHU " ([FOXGH SHUVRQV ZKR KDYH UHWXUQHG IURP VDEEDWLFDO OH DYH
25 IXOO WLPH VWDII ZKR DUH ZRUNLQJ OHVV WKDQ PRQWK FRQWUDFWV WHDFKLQJ SHULRGV DQG ZKRVH SULPDU\ UHVSRQVLELOLW\ LV LQVWUXFWLRQ UHVHDUFK DQG RU SXEOLF VHUYLFH

Yes
full-time permanent new hires **Fall Staff section (long version)**

< HV 1 R

, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 3 H W H U V E X U J & D P S X \ 8 V H U , ' S

3DUW \$ (PSOR\HHV E\ \$VVLJQHG 3RVLWLRQ)XOO WLPH VWDII
1XPEHU RI IXOO WLPH VWDII E\ IDFXOW\ VWDWXV DQG SULPDU\ IXQFWLRQ RFFXSDWLRQDO DFWLWLYLW

, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 3 H W H U V E X U J & D P S X \ 8 V H U , ' S

3DUW % (PSOR\HHV E\\$VVVLJQHG 3RVLWLQ 3DUW WLPH VWDII
1XPEHU RI SDUW WLPH VWDII E\ IDFXOW\ VWDWXV DQG SULPDU\ IXQFWLRQ RFFXSDWLRQDO DFWLYLW\

, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 3 H W H U V E X U J & D P S X \ 8 V H U , ' S

3DUW & (PSOR\HHV E\ \$VV LJQHG 3RV LWLRQ 7RWDO QXPEHU RI VW DII
7RWDO QXPEHU RI VW DII E\ HPSOR\PHQW VWDWXV DQG SULPDU\ IXQFWLRQ RFFXSDWLRQDO DFWLYLW\
\$V RI 1RYHPEHU

3ULPDULO\ LQVWUXFWLRQ

7RWDO				
ZRPHQ				
SULRU	\HDU			
7RWDO				
PHQ				
ZRPHQ				

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW ' 6DODULHV)XOO WLPH LQVWUXFWLRQDO VWDII RQ PRQWK FRQWUDFWV WHDFKLQJ
SHULRGV)DFXOW\ VWDWXV

\$SSOLFDEOH WR \HDU GHJUHH JUDQWLQJ LQVWLWXWLRQV DQG DERYH RQO\

1XPEHU RI IXOO WLPH LQVWUXFWLRQDO VWDII RQ PRQWK FRQWUDFWV WHDFKLQJ SHULRGV E\ IDFXOW\ VWDWXV JHQGHU DQG DFDGHPLF
UDQN

\$V RI 1RYHPEHU
)DFXOW\ VWDWXV

1RW RQ
WHQXUH WL
QR WHQXUH '

:LWKRXW
IDFXOW\
VWDWXV

7RWDO IURP
3DUW '
+HDGFRXQW
VFUHHQ

0HQ3DU24 20.18 ref Q q 0.92549 0.95294 0.96471 rg 281 QR WHQXUH V\VWHP

7RWDO				
ZRPHQ				
SULRU	\HDU			
7RWDO				
PHQ				
ZRPHQ				

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW (6DODULHV)XOO WLPH LQVWUXFWLRQDO VWDII RQ PRQWK FRQWUDFWV WHDFKLQJ
SHULRGV 6DODU\ RXWOD\V

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW) 6DODULHV)XOO WLPH LQVWUXFWLRQDO VWDII RQ PRQWK FRQWUDFWV WHDFKLQJ
SHULRGV)ULQJH EHQHILWV)ULQJH EHQHILWV RI IXOO WLPH LQVWUXFWLRQDO VWDII RQ PRQWK FRQWUDFWV WHDFKLQJ SHULRGV
\$V RI 1RYHPEHU

)ULQJH EHQHILWV 1XPEHU 3ULRU \HDU
FRYHUHG \$YHUDJH \$YHUDJH
([SHQGLWXUH [SHQGLWXUH [SHQGLWXUH

5HWLUHPHQW SODQV RWKHU WKDQ 6RFLDO
6HFXULW\ 9HVWHG ZLWKLQ \HDUV
5HWLUHPHQW SODQV RWKHU WKDQ 6RFLDO
6HFXULW\ 9HVWHG DIWHU \HDUV
0HGLFDO GHQWDO SODQV

*URXS OLIH LQVXUDQFH

, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 3 H W H U V E X U J & D P S X \ 8 V H U , ' S

3DUW) 6DODULHV)XOO WLPH LQVWUXFWLRQDO VWDII RQ PRQWK FRQWUDFWV WHDFKLQJ
SHULRGV)ULQJH EHQHILWV
)ULQJH EHQHILWV RI IXOO WLPH LQVWUXFWLRQDO VWDII RQ PRQWK FRQWUDFWV WHDFKLQJ SHULRGV
\$V RI 1RYHPEHU

)ULQJH EHQHILWV 1XPEHU \$YHUDJH
FRYHUHG (ISHQGIWXUH HSHQGLWXUHV

, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 3 H W H U V E X U J & D P S X V
8 V H U , ' S

3 D U W *) D O O 6 W D I I) X O O W L P H L Q V W U X F W L R Q U H V H D U F K S X E O L F V H U Y L F H V W D I I 7 H Q X U H G

1 DWLYH
+DZDLLDQ RU
2 WKHU 3 DFLILF
, VODQGHU
: KLWH

7ZR RU PRUH
UDFHV
5DFH DQG
HWKQLFLW\
XQNQRZQ
7RWDO ZRPHQ
7RWDO
PHQ ZRPHQ

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEVXUJ & DPSXV
8VHU , ' S

3DUW *)DOO 6WDII)XOO WLPH LQVWUXFWLRQ UHVHDUFK SXEOLF VHUYLFH VWDII 2Q WHQXUH
WUDFN

1XPEHU RI IXOO WLPH VWDII ZLWK IDFXOW\ VWDWXV ZKR DUH 2Q WHQXUH WUDFN DQG ZKRVH SULPDU\ UHVS RQVLELOLW\ LV LQVWUXFWLRQ UHVH
JHQGHU DQG UDFH HWKQLFLW\

\$V RI 1RYHPEHU

• 5HSRUW +LVSDQLF /DWLQR LQGLYLGXDOV RI DQ\ UDFH DV +LVSDQLF /DWLQR
• 5HSRUW UDFH IRU QRQ +LVSDQLF /DWLQR LQGLYLGXDOV RQO\

*HQGHU DQG UDFH HWKQLFLW\	\$VVRFLDWH SURIHVVUV	\$VVVLVWDQW SURIHVVUV	, QVWUXFWRUV	/HFWXUHUV	1R DFDGHPLF UDQN	7RWDO
------------------------------	-------------------------	--------------------------	--------------	-----------	---------------------	-------

0HQ

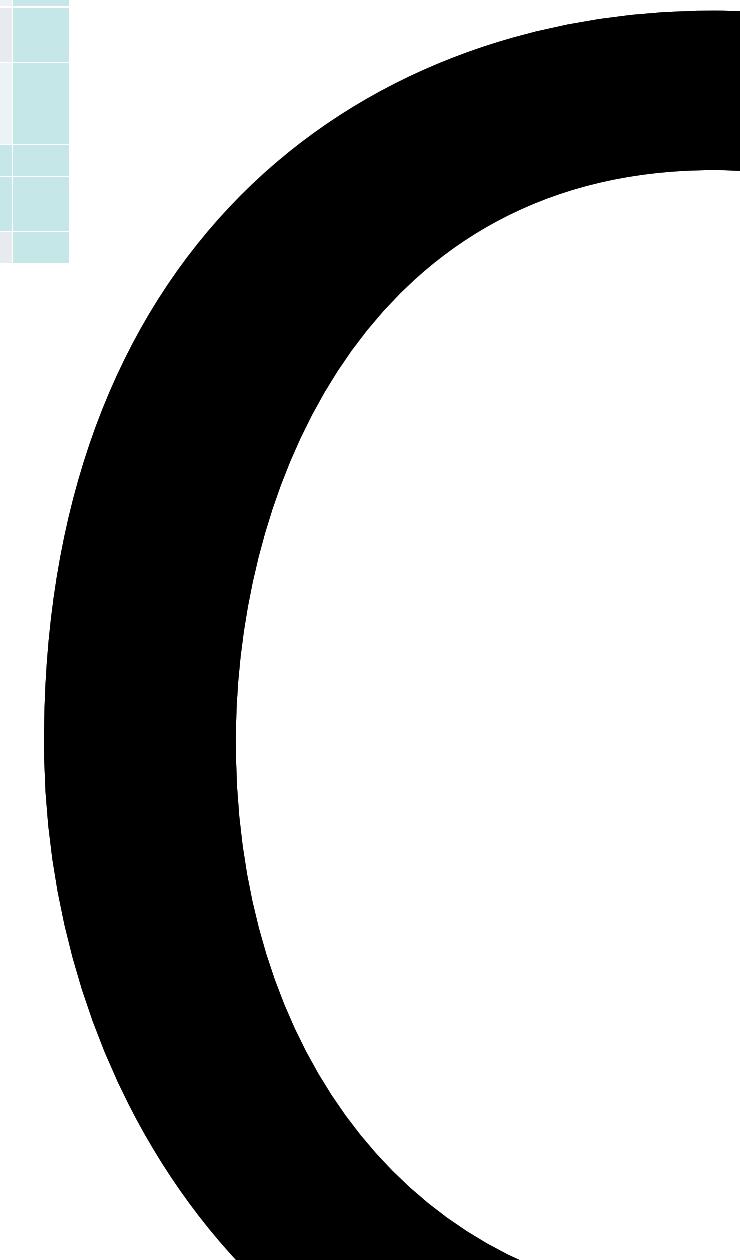
1RQUHV LGHQW
DOLHQ
+LVSDQLF /DWLQR

\$PHULFDQ
, QGLDQ RU
\$ODVND 1DWLYH
\$VLDQ

%ODFN RU
\$IULFDQ
\$PHULFDQ
1DWLYH
+DZDLLDQ RU
2WKHU 3DFLILF
, VODQGHU
:KLWH

7ZR RU PRUH
UDFHV
5DFH DQG
HWKQLFLW\
XQNQRZQ
7RWDO PHQ
:RPHQ

2WKHU 3DFLILF
,VODQGHU



1DWLYH
+DZDLLDQ RU
2WKHU 3DFLILF
,VODQGHU
:KLWH

7ZR RU PRUH
UDFHV

5DFH DQG
HWKQLFLW\
XQNQRZQ

7RWDO ZRPHQ

7RWDO
PHQ ZRPHQ

7RWDO IU RI\$17\$8 447.47 lf Q Q q Q q j 0 m 82.51 435.43 l 83.01 434.93 q Q q j 0 m 82.51 435.43 l 83.01 434.93 q 45.43 lf Q Q q Q q 2 J 0 G Q BT 1 0 0 1 83.01 438.69 Tm /F2 9 Tf 0 0 0 rg (7 l 517.98 447.47 ref 1 1 1 rg 83.01 43 Tm /

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW *)DOO 6WDII)XOO WLPH LQVWUXFWLRQ UHVHDUFK SXEOLF VHUYLFH VWDII :LWKRXW
IDFXOW\ VWDWXV

1XPEHU RI IXOO WLPH VWDII :LWKRXW IDFXOW\ VWDWXV ZKRVH SULPDU\ UHVSQRQVLEOLW\ LV LQVWUXFWLRQ UHVHDUFK DQG RU
SXEOLF VHUYLFH E\ JHQGHU DQG UDFH HWKQLFLW\

\$V RI 1RYHPEHU

• 5HSRUW +LVSDQLF /DWLQR LQGLYLGXDOV RI DQ\ UDFH DV +LVSDQLF /DWLQR

• 5HSRUW UDFH IRU QRQ +LVSDQLF /DWLQR LQGLYLGXDOV RQO\

* HQGHU DQG UDFH HWKQLFLW\

7RWDO

0HQ

1RQUHVLGHQW DOLHQ

+LVSDQLF /DWLQR

\$PHULFDQ ,QGLDQ RU \$ODVND 1DWLYH

\$VLDQ

%ODFN RU \$IULFDQ \$PHULFDQ

1DWLYH +DZDLLD

7RWDO PHQ ZRPHQ

7RWDO IURP (\$3

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW *)DOO 6WDII)XOO WLPH LQVWUXFWLRQ UHVHDUFK SXEOLF VHUYLFH VWDII 7RWDOV
7RWDO QXPEHU RI IXOO WLPH VWDII ZKRVH SULPDU\ UHVSQRQVLELOLW\ LV LQVWUXFWLRQ UHVHDUFK DQG RU SXEOLF VHUYLFH E\
JHQGHU DQG UDFH HWKQLFLW\
\$V RI 1RYHPEHU
1RQUHVLGHQW DOLHQ
+LVSDQLF /DWLQR
\$PHULFDQ ,QGLDQ RU \$ODVND 1DWLYH
\$VLDQ
%ODFN RU \$IULFDQ \$PHULFDQ
1DWLYH +DZDLDQ RU 2WKHU 3DFLILF ,VODQGHU
:KLWH
7ZR RU PRUH UDFHV
5DFH DQG HWKQLFLW\ XQNQRZQ
7RWDO PXVW HTXDO 3DUW + QH[W SDUW

JVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEVXUJ & DPSXV

)XOO WLPH LQVWUXFWLRQ UHVHDUFK SXEOLF VHUYLFH VWDII RQ PRQWK
SHULRGV 6DODU\ FODVV LQWHUYDOV

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEVXUJ & DPSXV
8VHU , ' S

3DUW +)DOO 6WDII)XOO WLPH LQVWUXFWLRQ UHVHDUFK SXEOLF VHUYLFH VWDII RQ
PRQWK FRQWUDFWV WHDFKLQJ SHULRGV 6DODU\ FODVV LQWHUYDOV

1XPEHU RI IXOO WLPH VWDII RQ PRQWK FRQWUDFWV WHDFKLQJ SHULRGV ZKRVH SULPDU\ UHVSQRQVLELOLW\ LV LQVWUXFWLRQ UHVHDUFK D

, QFOXGH DOO VWDEII IURP WKHVH IXQFWLRQV LQFOXGLQJ WKRVH ZLWK DQG ZLWKRXW IDFOW\ VWDWXV

\$V RI 1RYHPEHU

•5HSRUW +LVSDQLF /DWLQR LQGLYLGXDOV RI DQ\ UDFH DV +LVSDQLF /DWLQR

•5HSRUW UDFH IRU QRQ +LVSDQLF /DWLQR LQGLYLGXDOV RQO\

*HQGHU DQGORZ
UDFH HWKQLFLW\

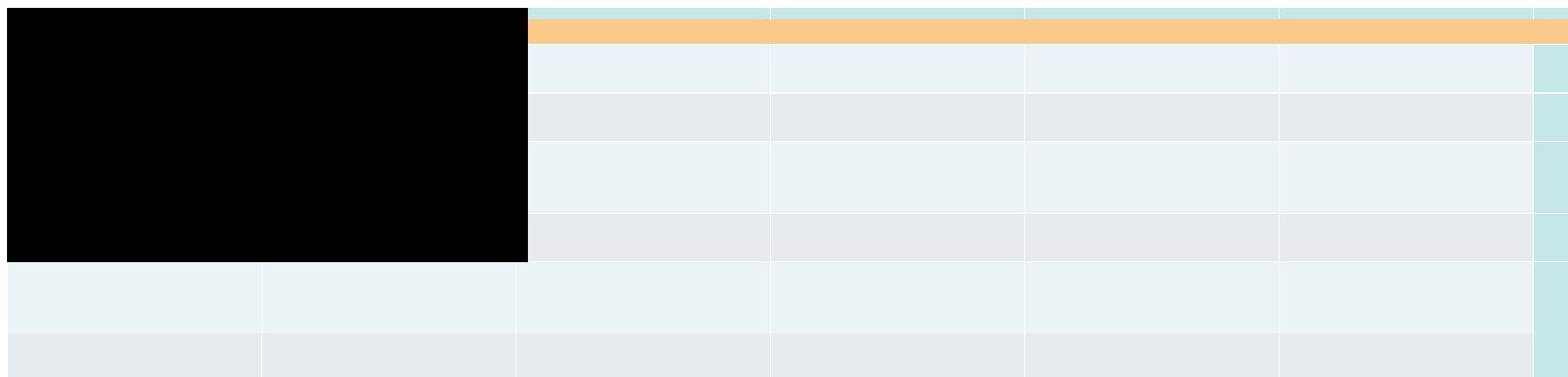
DQG DERYR RWDO IURP
3DUW +
+HDGFRXQW
VFUHHQ

0HQ

1RQUHVLGHQW
DOLHQ
+LVSDQLF /DWLQR

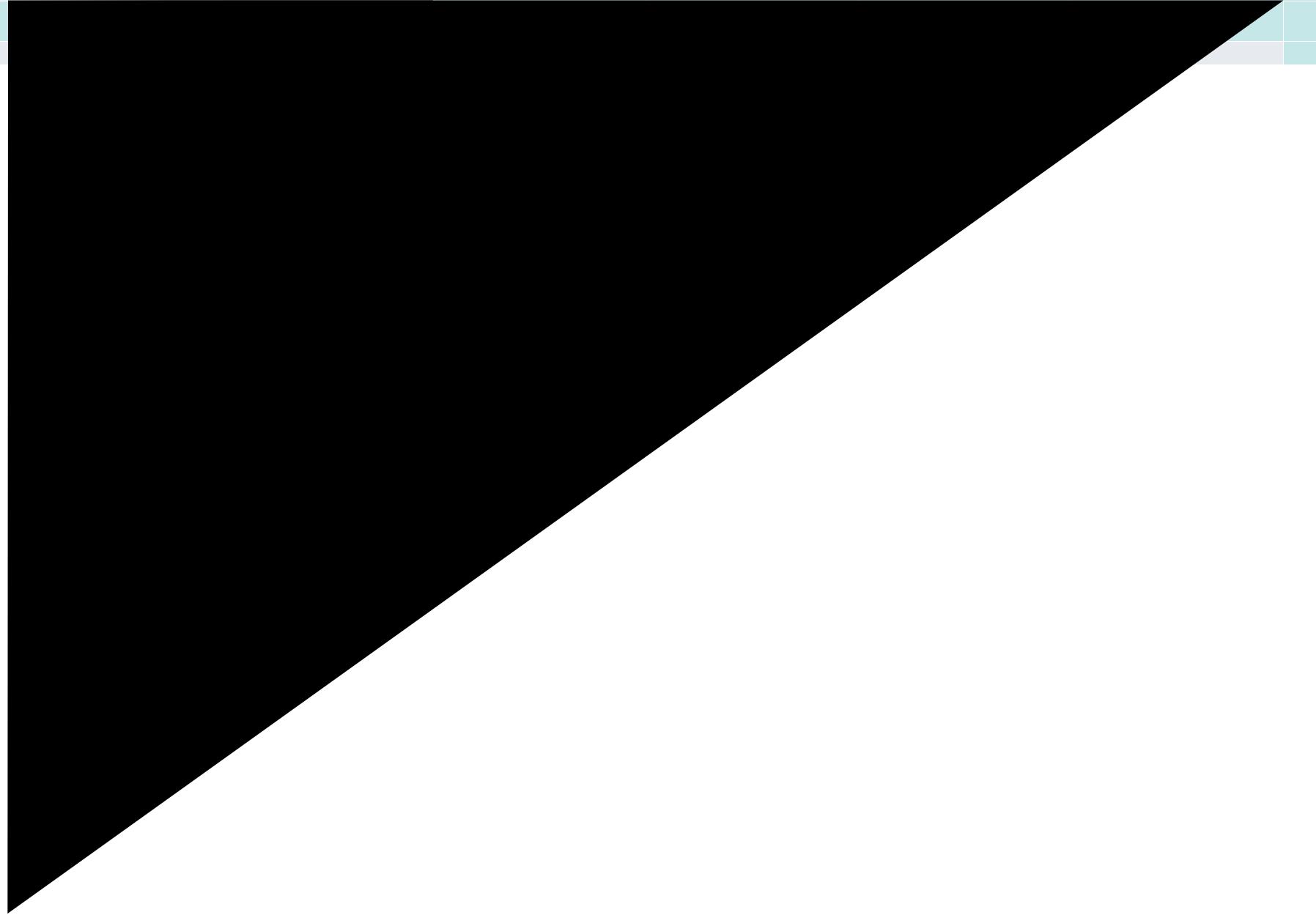
\$PHULFDQ
, QGLDQ RU
\$ODVND 1DWLYH
\$VLDQ

%ODFN RU
\$IULFDQ
\$PHULFDQ
1DWLYH
+DZDLDDQ RU
2WKHU 3DFLILF
, VODQGHU



1 DWLYH
+DZDLLDQ RU
2 WKHU 3 DFLILF
, VODQGHU
: KLWH

7ZR RU PRUH
UDFHV
5DFH DQG
HWKQLFLW\
XQNQRZQ
7RWDO ZRPHQ



, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 3 H W H U V E X U J & D P S X V
8 V H U , ' S

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW ,)DOO 6WDII)XOO WLPH WHFKQLFDO DQG SDUDSURIHVVLRQDO VWWDII 6DODU\ FODVV
LQWHUYDOV

1 DWLYH
+DZDLLDQ RU
2 WKHU 3 DFLILF
, VODQGHU
: KLWH

7ZR RU PRUH
UDFHV
5DFH DQG
HWKQLFLW\XQNQRZQ
7RWDO ZRPHQ
7RWDO
PHQ ZRPHQ

, Q V W L W X W L R Q 8 Q L Y H I
8 V H U , ' S

3 D U W ,) D O O 6 W D I I
1 X P E H U R I I X O O W L P H F O

• 5 H S R U W + L V S D Q L F / D W L Q R

• 5 H S R U W U D F H I R U Q R Q + L V

* H Q G H U D Q I G O R Z
U D F H H W K Q L F L W \

0 H Q
1 R Q U H V L G H Q W

D O L H Q
+ L V S D Q L F / D W L Q R

\$ P H U L F D Q
, Q G L D Q R U
\$ O D V N D 1 D W L Y H
\$ V L D Q

% O D F N R U
\$ I U L F D Q
\$ P H U L F D Q

1 D W L Y H
+ D Z D L L D Q R U
2 W K H U 3 D F L I L F
, V O D Q G H U
: K L W H

7 Z R R U P R U H
U D F H V

5 D F H D Q G
H W K Q L F L W \

X Q N Q R Z Q
7 R W D O P H Q
: R P H Q

1 R Q U H V L G H Q W
D O L H Q
+ L V S D Q L F / D W L Q R

\$ P H U L F D Q
, Q G L D Q R U
\$ O D V N D 1 D W L Y H
\$ V L D Q

% O D F N R U
\$ I U L F D Q
\$ P H U L F D Q
1 D W L Y H
+ D Z D L L D Q R U
2 W K H U 3 D F L I L F
, V O D Q G H U

G D 6 W 3 H W H U V E X U J & D P S X V

0 Q G V H F U H W D U L D O V W D I I 6 D O D U \ F O D V V L Q W H U Y D O V
0 O V W D I I E \ V D O D U \ F O D V V L Q W H U Y D O V J H Q G H U D Q G U D F H H W K Q L F L W \

E H U
D V + L V S D Q L F / D W L Q R
/ R Q O \

D Q G D E R Y H 7 R W D O

:KLWH						
7ZR RU PRIH						
UDFHV						
5DFH DQG						
HWKQLFL1						
XQNQRZQ						
7RWDO ZRPHQ						
7RWDO PHQ ZRPHQ						
7RWDO IURP (\$3						

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW ,)DOO 6WDII)XOO WLPH VNLOOHG FUDIWV VWDII 6DODU\ FODVV LQWHUYDOV
1XPEHU RI IXOO WLPH VNLOOHG FUDIWV VWDII E\ VDODU\ FODVV LQWHUYDOV JHQGHU DQG UDFH HWKQLFLW\

\$V RI 1RYHPEHU

• 5HSRUW +LVSDQLF /DWLQR LQGLYLGXDOV RI DQ\ UDFH DV +LVSDQLF /DWLQR

• 5HSRUW UDFH IRU QRQ +LVSDQLF /DWLQR LQGLYLGXDOV RQO\

* HQGHU DQGORZ
UDFH HWKQLFLW\

0HQ

1RQUHVLGHOW

DOLHQ

+LVSDQLF

\$PHULFD

, QGLDQ R

\$ODVND 1

\$VLDQ

%ODFN R

\$IULFDQ

\$PHULFD

1DWLYH

+DZDLLD

2WKHU 3

, VODQGH

:KLWH

7ZR RUP

UDFHV

5DFH DQ

HWKQLFL

XQNQRZC

7RWDO P

:RPHQ

1RQUHVL

DOLHQ

+LVSDQL

\$PHULFD

, QGLDQ

\$ODVND

\$VLDQ

%ODFN

\$IULFDQ

\$PHULFD

1DWLYH

+DZDLLD

2WKHU

, VODQGH

DQG DERYH 7RWDO

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW ,)DOO 6WDII)XOO WLPH VWDII H[FOXGLQJ LQVWUXFWLRQ UHVHDUFK SXEOLF VHUYLFH VWDII
7RWDOV
7RWDO QXPEHU RI IXOO WLPH VWDII E\ SULPDU\ IXQFWLRQ RFFXSDWLRQDO DFWLYLW\ JHQGHU DQG UDFH HWKQLFLW\
H[FOXGLQJ LQVWUXFWLRQ UHVHDUFK SXEOLF VHUYLFH VWDII

\$V RI 1RYHPEHU
*HQGHU DQG [HFXWLYH 2WKHU SURIHVVLRQDOV & OHULFDODQG 7RWDO
UDFH HWKQ IDFLWLQJVWUDXMSRHUW VHWYKQHDO BQGUHWNLQJCHUGYL FH
PDQDJHULDOSDUDSURIHVVLRQDOFWDIWDLQWHQDQFH

0HQ
1RQUHVLGHQW DOLHQ
+LVSDQLF /DWLQR
\$PHULFDQ , QGLDQ RU
\$ODVND 1DWLYH
\$VLDQ
%ODFN RU SIULFDQ
\$PHULFDQ
1DWLYH +DZDLDQ RU
2WKHU 3DFLILF
, VODQGHU

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW -)DOO 6WDII 3DUW WLPH QRQ SURIHVVLRQDO VWDII
1XPEHU RI SDUW WLPH VWDII E\ SULPDU\ IXQFWLRQ RFFXSDWLRQDO DFWLYLW\ JHQGHU DQG UDFH HWKQLFLW\

\$V RI 1RYHPEHU

• 5HSRUW +LVSDQLF /DWLQR LQGLYLGXDOV RI DQ\ UDFH DV +LVSDQLF /DWLQR
• 5HSRUW UDFH IRU QRQ +LVSDQLF /DWLQR LQGLYLGXDOV RQO\

* HQGHU D7QHGF KQLFDO DQG & OHULFDO DQG 6HUYL FH
UDFH HWKQLFLW\ SURI HVVLRQD\ DQG 6NLOOHG FUDIW\ DQDQFH

0HQ

1RQUHVVLGHQW

DOLHQ

+LVSDQLF /DWLQR

\$PHULFDQ

, QGLDQ RU

\$ODVND 1DWLYH

\$VLDQ

%ODFN RU

\$IULFDQ

\$PHULFDQ

1DWLYH

+DZDLLDQ RU

2WKHU 3DFLILF

, VODQGHU

:KLWH

7ZR RU PRUH

UDFHV

5DFH DQG

HWKQLFLW\

XQNQRZQ

7RWDO PHQ

:KLWH

7ZR RU PRUH

UDFHV

5DFH DQG

HWKQLFLW\

XQNQRZQ

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW -)DOO 6WDII *UDGXDWH DVVLVWDQWV DQG SDUW WLPH JUDQG WRWDO
1XPEHU RI SDUW WLPH VWDII E\ SULPDU\ IXQFWLRQ RFFXSDWLQDO DFWLW\ JHQGHU DQG UDFH HWKQLFLW\

\$V RI 1RYHPEHU

• 5HSRUW +LVSDQLF /DWLQR LQGLYLGXDOV RI DQ\ UDFH DV +LVSDQLF /DWLQR
• 5HSRUW UDFH IRU QRQ +LVSDQLF /DWLQR LQGLYLGXDOV RQO\

*HQGHU DQG UDFH HWKQLFLV 7RWDO *UDGXDWH DVV
LQFOXGHV 3DUW WLPH 3URIHVVLRQDOV DQG
3DUW WLPH 1RQ SURIHVVLRQDOV
3DUW WLPH JUDQG WRWDO
LQFOXGHV JUDGXDWH
DVVLVWDQWV

0HQ

1RQUHVVLGHQW DOLHQ

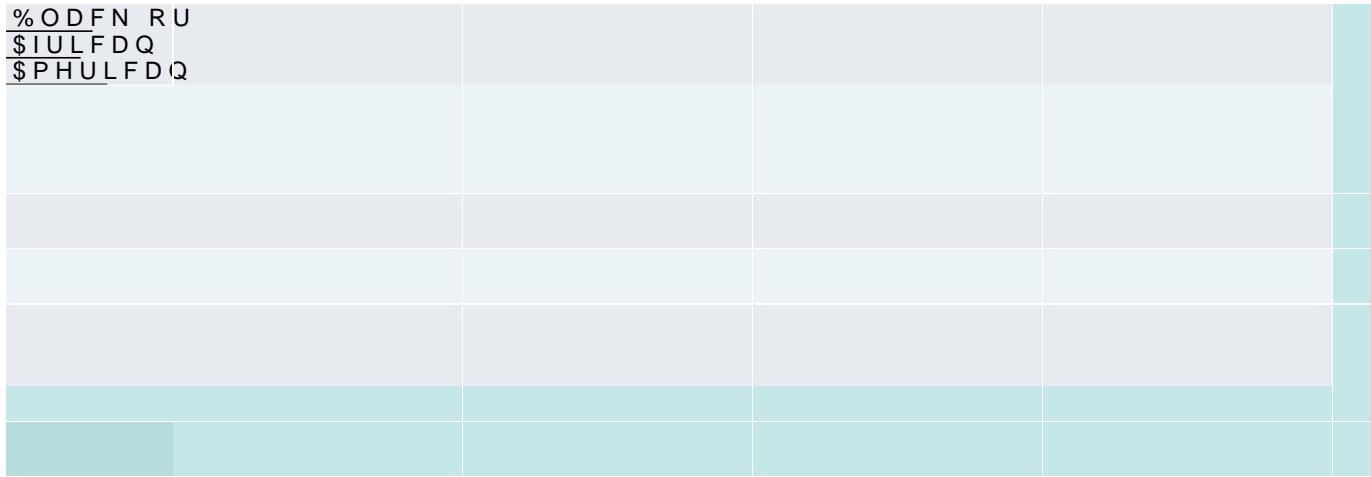
+LVSDQLF /DWLQR

\$PHULFDQ , QGLDQ RU \$ODVND 1DWLYH

7RWDO ZRPHQ			
7RWDO PHQ ZRPHQ			
7RWDO IURP (\$3			

, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 3 H W H U V E X U J & D P S X V
8 V H U , ' S

%ODFN RU
\$IULFDQ
\$PHULFDQ



, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW /)DOO 6WDII 1HZ KLUHV)XOO WLPH VWDII E\ SRVLWLRQ

1XPEHU RI IXOO WLPH SHUPDQHQW QHZ KLUHV E\ SULPDU\ IXQFWLRQ RFFXSDWLRQDO DFWLYLW\ JHQGHU DQG UDFH HWKQLFLW\

+LUHG IXOO WLPH EHWZHHQ -XO\ DQG 2FWREHU DQG
VWLLO RQ SD\UROO RI WKH LQVWLWXWLRQ DV RI 1RYHPEHU

.

1 DWLYH
+DZDL DQ RU
2 WKHU 3DFLILF
, VODQGHU
:KLWH

7ZR RU PRUH
UDFH V
5DFH DQG
HWKQLFLW\
XQNQRZQ

, QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ & DPSXV
8VHU , ' S

3DUW /)DOO 6WDII 1HZ KLUHV 7RWDOV
7RWDO QXPEHU RI IXOO WLPH SHUPDQHQW QHZ KLUHV E\ JHQGHU DQG UDFH HWKQLFLW\
+LUHG IXOO WLPH EHWZHHQ -XO) DQG 2FWREHU DQG
VWLOO RQ SD\UROO RI WKH LQVWLWXWLRQ DV RI 1RYHPEHU
1RQUHVLGHQW DOLHQ
+LVSDQLF /DWLQR
\$PHULFDQ ,QGLDQ RU \$ODVND 1DWLYH
\$VLDQ
%ODFN RU \$IULFDQ \$PHULFDQ
1DWLYH +DZDLLDQ RU 2WKHU 3DFLILF ,VODQGHU
:KLWH
7ZR RU PRUH UDFHV
5DFH DQG HWKQLFLW\ XQNQRZQ
*UDQG WRWDO

, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 3 H W H U V E X U J & D P S X V
8 V H U , ' S

+ X P D Q 5 H V R X U F H V 6 X U Y H \ (Y D O X D W L R Q
: H U H D Q \ V W D I I P H P E H U V G L I I L F X O W W R F D W H J R U L] H " , I V R S O H D V H H [S O D L Q L Q W K H E R [E H O R Z



,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W8\8HHUWHU\SEXUJ & DPSXV

6XPPDU\

+XP'DQ 5HVRXUFHV &RPSRQHQW 6XPPDU\

\$\$\$OLFDEOH WR 'HJUHH JUDQWLQJ LQVWLWXWLRQV DQG 5HODWHG \$GPLQLVWUDWLYH 2IILFHV

,3('6 FROOHFWV LPSRUWDQW LQIRUPDWLRQ UHJDUGLQJ \RXU LQVWLWXWLRQ \$OO GDWD UHSRUWHG LQ ,3('6 VXUYH\ FRPSRQHQWV EHFRPH DYDLODEOH LQ WKH ,3('6 'DWD &HQWHU DQG DSSHDU DV DJJUHJDWHG GDWD LQ YDULRXV 'HSDUWPHQW RI (GXFDWLRQ UHSRUWV \$GGLWLRQDOO\ VRPH RI WKH UHSRUWHG GDWD DSSHDUV VSHFLILFDQO\ IRU \RXU LQVWLWXWLRQ WKURXJK WKH &ROOHJH 1DYLJDWRU ZHEVLWH DQG LV LQFOXGHG LQ \RXU LQVWLWXWLRQ\ V 'DWD)HHGEDFN 5HSRUW ')5 7KH SXUSRVH RI WKLV VXPPDU\ LV WR SURYLGH \RX DQ RSSRUWXQLW\ WR YLHZ VRPH RI WKH GDWD WKDW ZKHQ DFFHSWHG WKURXJK WKH ,3('6 TXDOLW\ FRQWURO SURFHVV ZLOO DSSHDU RQ WKH &ROOHJH 1DYLJDWRU ZHEVLWH DQG RU \RXU ')5 &ROOHJH 1DYLJDWRU LV XSGDWHG DSSUR[LPDWHO\ WKUHH PRQWKV DIWHU WKH GDWD FROOHFWLRQ SHULRG FORVHV DQG 'DWD)HHGEDFN 5HSRUWV ZLOO EH DYDLODEOH WKURXJK WKH ([37 DQG VHQW WR \RXU LQVWLWXWLRQ\ V &(2 LQ 1RYHPEHU

3OHDVH UHYLHZ \RXU GDWD IRU DFFXUDF\ ,I \RX KDYH TXHVWLRQV DERXW WKH GDWD GLVSOD\HG EHORZ DIWHU UHYLHZLQJ WKH GDWD UHSRUWHG RQ WKH VXUYH\ VFUHHQV SOHDVH FRQWDFW WKH ,3('6 +HOS 'HVN DW RU LSHGVKHOS#UWL RUJ

1XPEHU RI VWDII E\ HPSOR\PHQW VWDWXV DQG SULPDU\ IXQFWLRQ RFFXSDWLRQDO DFWLYLW\)DOO

3ULPDU\ IXQFWLRQ RFFXSDWLRQDO DFWLYLW\	5HSRUWHG YDOXHV)7(VWDII
1XPEHU RI IXOO WLPH	1XPEHU RI V\&DUW WLPH	VWDII
7RWDO QXPEHU RI VWDII		
3URIHVVLRQDO VWDII		
6WDII ZKRVH SULPDU\ UHVSQRQVLELOLW\ LV LQVWUXFWLRQ UHVHDUFK DQG RU	SXEOLF VHUYLFH	
3ULPDU\ LQVWUXFWLRQ		
,QVWUXFWLRQ UHVHDUFK SXEOLF VHUYLFH		
3ULPDULO\ UHVHDUFK		
3ULPDULO\ SXEOLF VHUYLFH		
([HF\xwlyh DGPLQLVWUDWLYH PDQDJHULDO		
2WKHU SURIHVVLRQDOV VXSSRUW VHUYLFH		

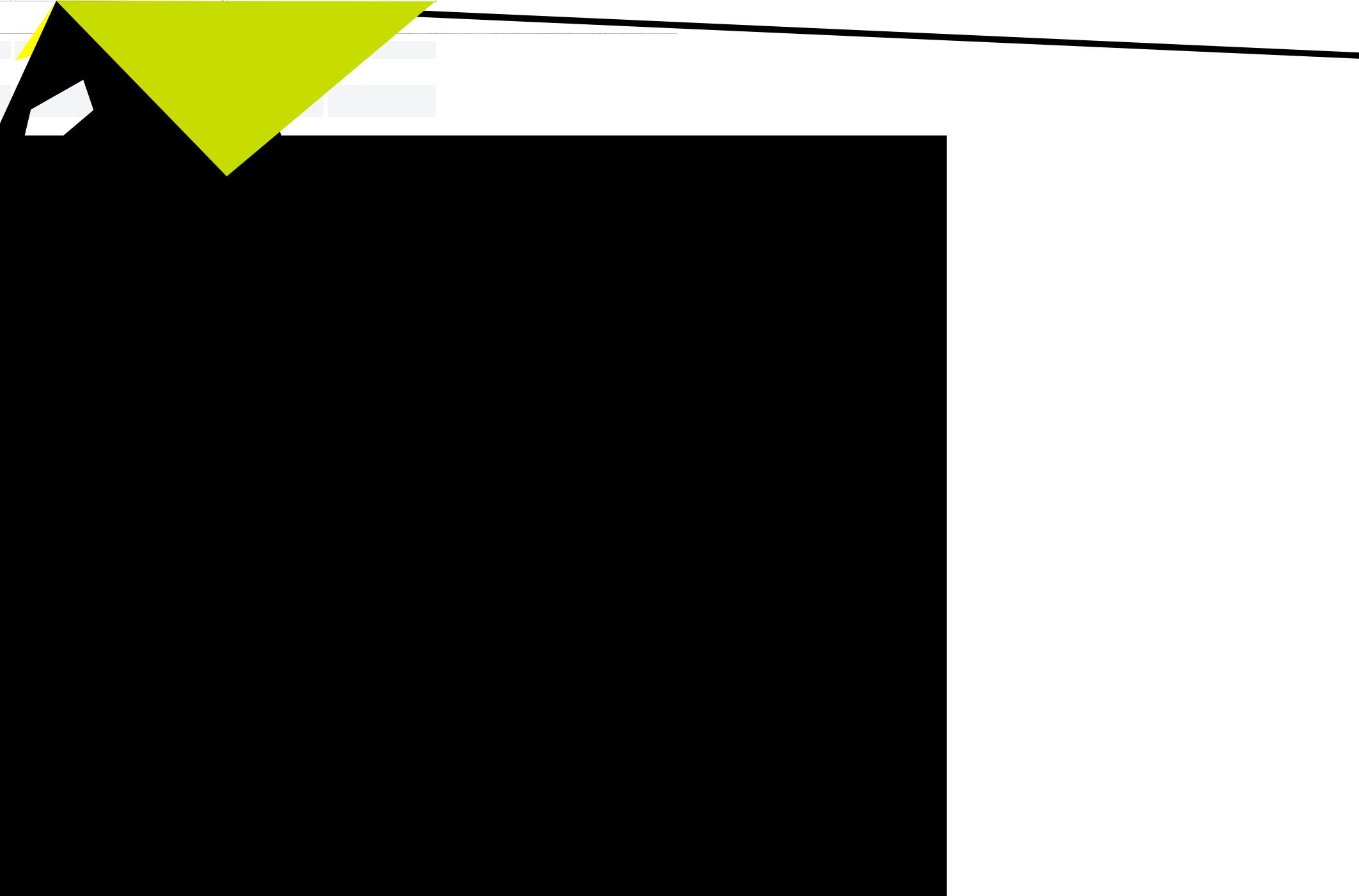
6 D O D U P L I H O V G R D M T K 2 0 0 0 Q P Q B F A M D B S 1 0 0 3 0 0 2 4 2 M D B R - 6 B B 0 5 0 V 9 2 1 S R I Q W C L C F D R C G V J H O D / R W K E D I T 0 6 0 1 0 1 5 0 0 6 0 C D o F O L C H N P C C D Q F D 0 2 1 6 5 1 6 5 0 D B G 2 H S 0 1 6 4 7 5 0 7 2 0 1 0 0 1 0 0 7 Q & F 1 2 4 . R 3 5 8 2 0 4 2 1 h W F D 9 1 1 f R . 2 0 4 . 0 6

\ H D U

\$ F D G 1 6 P 1 7 1 5 5 6 4 2 2 0 1 5 19.72 r e f 0.7803950186670101765.65 D 7 0 5 6 6 4 2 7 0.5 19.72 r e f 0.78039 T . X 6 D 6 7 0 1 G 8 6 6 4 0 8 8 8 9 m 0.91 25.0888930.47 425.088 95 I 0.91765.088 95 I 0.0.8664088893 m 40.47 r e f 0.78039 0.86667 0.91765.65 389m..91765.65 6 20.47 r e .65 17 I F D G .65 17 I 0.917

) X O O W L P H L Q V W U X F W) X R Q Q D O / V L P H L Q V W U X F W L R Q D O
V W D I I R Q V W D I I R Q
P R Q W K F R Q W U D F W V P R Q W K F R Q W U D F W V

1 X P E H U R I
V W D I I



, Q V W L W X W L R Q 8 Q L Y H U V L W \ R I 6 R X W K) O R U L G D 6 W 8 W H M U U' V E S U J & D P S X V
([SODQDWLRQ 5HSRUW

7K H U H D U H Q R H [SODQDWLRQ V I R U V H O H F W H G V X U Y H \ D Q G L Q V W L W X W L R Q